

*Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant RUDER FINN & ROTMAN, INC. 110 East 59th Street New York, New York 10022	2. Registration No. 1481
--	-----------------------------

3. Name of foreign principal Shin-Nihon Kohan	4. Principal address of foreign principal 10-7, 2-chome Dogenzaka, Shibuya-ku Tokyo 150, Japan
--	---

5. Indicate whether your foreign principal is one of the following type:

☐ Foreign government

☐ Foreign political party

☒ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership

☐ Committee

☒ Corporation

☐ Voluntary group

☐ Association

☐ Other (specify) _____

☐ Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

Wholesaler of telephone and office automation equipment.

RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION
APR 15 4 11 PM '86
INTERNAL SECURITY
SECTION
REGISTRATION UNIT

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☒

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

Controlled by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☒

Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒


Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

N/A

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Shin-Nihon Kohan is a private corporation which is owned by its shareholders.

Date of Exhibit A 4/10/86	Name and Title Abraham D. Peritz, Treasurer	Signature 
------------------------------	--	--

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
RUDER FINN & ROTMAN, INC.	SHIN-NIHON KOHAN

Check Appropriate Boxes:

- ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.
4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

As outlined in contract

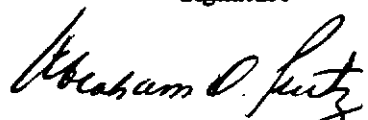
RECEIVED
FEDERAL BUREAU OF INVESTIGATION
U.S. DEPARTMENT OF JUSTICE
CRIMINAL DIVISION
APR 15 4 11 PM '86

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

As outlined in contract

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
4/10/86	Abraham D. Peritz, Treasurer	

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.



RUDER FINN & ROTMAN

AGREEMENT
BETWEEN
RUDER FINN & ROTMAN, INC.
AND
SHIN-NIHON KOHAN CO., LTD.

Date: March 31, 1986

- (1) Shin-Nihon Kohan has retained Ruder Finn & Rotman Inc. as its public relations counsel effective April 1, 1986.
- (2) Public relations services to be provided by Ruder Finn & Rotman include counseling, creating, planning and working on specific public relations projects; preparation of written and other public relations materials; representing Shin-Nihon Kohan to the public, as its agent and reporting on progress and achievements in a manner to be mutually agreed upon.
- (3) Ruder Finn & Rotman, Inc. will be paid for its services at the monthly rate of \$5,000 for the first six months. This monthly fee will be billed on the first day of each month, and payment will be during that month.

The monthly fee after the first six months will be negotiated at the end of September, 1986.
- (4) Out-of-pocket disbursements for or on behalf of or for the benefit of Shin-Nihon Kohan will be billed at the end of each month. Disbursements falling into Group A, below, will be billed to you at cost, and those in Group B, which

RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION
APR 10 4 11 PM '86

INTERNAL SECURITY
SECTION
RECEIVED

increase our overhead costs, will be billed at a markup of 20 percent.

GROUP A

Telephone & facsimile
Clipping Service
Travel
Photocopies
Postage
Business Entertainment

GROUP B

Art Work
Printing
Photography
Surveys and Research

The monthly out-of-pocket expenses shall not exceed \$2,500 on average.

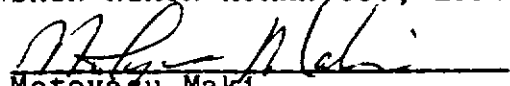
- (5) Shin-Nihon Kohan agrees to deposit with Ruder Finn & Rotman \$2,500 to be used as a revolving credit against which out-of-pocket disbursements may be paid. Shin-Nihon Kohan agrees to reimburse this fund each month in the amount of such out-of-pocket charges. Ruder Finn & Rotman agrees to refund promptly any unspent balance remaining therein at the completion of this agreement or extension thereof.
- (6) Services rendered by all present or future subsidiaries or affiliates of Ruder Finn & Rotman, and which are not specifically covered by the financial portion of this agreement, will require a separate budget agreement when such services are called for.
- (7) Shin-Nihon Kohan agrees to and hereby does indemnify Ruder Finn & Rotman against any damages, cost and expenses, including reasonable attorney's fees, incurred in defending against any action arising out of the release of materials previously cleared and approved for and on behalf of Shin-Nihon Kohan and Shin-Nihon Kohan hereby expressly holds

Ruder Finn & Rotman, Inc. harmless from any such damages,
costs and expenses.

- (8) At any time after the first three months of this agreement,
this agreement can be cancelled by either party on 90 days
advance notice in writing.

Signed by:

SHIN-NIHON KOHAN CO., LTD.


Motoyasu Maki
General Manager

RUDER FINN & ROTMAN, INC.


Yoichi Nishida
Director - The Japan Group